

# Markus Bremer



**Title:** Partner

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Markus advises clients on all types of financing transactions, including bank lending, security structuring, acquisition finance, hybrid and derivative instruments, real estate financing and securitisation as well as the establishment of private equity fund structures. He has also been involved in a number of complex voluntary debt restructuring exercises as well as the setting up of debt acceleration and security enforcement procedures for lenders and preparing defensive restructuring action plans for borrowers.

## REFERENCES

- Counsel to Danske Bank A/S and OP Corporate Bank plc as joint lead managers of HKFoods Plc's issuance of new EUR 90 million senior secured notes and as dealer managers and solicitation agents in connection with the related tender offer and consent solicitation regarding HKFoods Plc's earlier senior unsecured notes, 2024
- Counsel to YIT Oyj in its issue of EUR 100 million secured green notes and consent solicitation in relation to its EUR 100 million green notes, 2024
- Counsel to Cargotec in the partial demerger of Cargotec and separation of Kalmar into a new listed company, 2024
- Counsel to YIT Oyj in relation to its substantial financing arrangement, 2024
- Counsel to Rapala VMC Corporation in connection with the issuance of EUR 30 million hybrid bond, 2023
- Counsel to Rapala VMC Corporation in connection with the establishment of EUR 106 million secured term and revolving credit facilities underwritten by OP Corporate Bank, Skandinaviska Enskilda Banken, and Nordea Bank, 2023
- Counsel to OP Corporate Bank plc as credit coordinator in relation to Alma Media Corporation's EUR 190 million sustainability-linked credit facilities arranged by Danske Bank, Nordea Bank, and OP Corporate Bank, 2023
- Finnish Counsel to Danske Bank and La Banque Postale in the Project Financing of a Finnish Onshore Wind Farm Portfolio, 2023
- Counsel to YIT Oyj in relation to its EUR 140 million term loan facility agreement, 2023
- Counsel to OP Corporate Bank plc and Danske Bank A/S in relation to SATO's EUR 100 million sustainability linked secured term loan facility agreement, 2023
- Counsel to Konecranes in connection with the establishment of its new EUR 350 million sustainability-linked revolving credit facility, 2023

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- Counsel to Otava Ltd in its mandatory public tender offer for Alma Media Corporation, 2023
- Counsel to Terveystalo Plc in its issue and listing of EUR 100 million sustainability-linked notes, 2023
- Counsel to Myrsky Energia in the formation of a 1.8 GW wind power joint venture with CIP, 2023
- Advised Eltel AB's on its EUR 25 million issue and listing of sustainability - linked hybrid capital securities, 2023
- Counsel to Konecranes in the announced, but subsequently abandoned, merger of Cargotec and Konecranes, 2022
- Finnish counsel to Fortum in the arrangements related to stabilisation of its German subsidiary Uniper SE, 2022
- Counsel to the offeror consortium in the recommended tender offer for Basware Corporation, 2022
- Counsel to YIT in the issuance of two EUR 100 million green bonds and EUR 100 million green capital securities by YIT Oyj, 2021
- Counsel to Viking Line on its EUR 51.8 million rights offering, 2021
- Counsel to Altia Plc in the merger of Altia Plc and Arcus ASA to form Anora Group, 2021
- Counsel to Terveystalo on its acquisition of 72 per cent of the shares and recommended mandatory takeover offer for Feelgood Svenska AB, 2021
- Counsel to the State of Finland in the EUR 400 million hybrid loan arrangement with Finnair Plc, 2021
- Counsel to Viking Malt in financing of production plant investment in Lahti
- Counsel to Exilion Tuuli in the acquisition of the wind power production and development business of St1, 2020
- Counsel to Skandinaviska Enskilda Banken AB (publ) Helsinki Branch in the financing of forest asset secured green loan facilities, 2020
- Counsel to Quadoro in office property acquisition, 2020
- Counsel to the City of Espoo in a large-scale PPP project regarding implementation of five schools and three daycare centres, 2020
- Counsel to Finnish Fund Industrial Cooperation Ltd (FINNFUND) in its finance arrangements in emerging markets in Africa and the Middle East, 2019-2020
- Counsel to NREP in financing the development of residential properties located in Niittykumpu and Leppävaara, Espoo, 2020
- Counsel to OP Corporate Bank plc in the EUR 300 million syndicated credit facility for Kesko Corporation, in which the interest is linked to sustainability targets, 2019
- Counsel to Rapala VMC Corporation in a hybrid bond issue, 2019
- Counsel to DekaBank Deutsche Girozentrale in the project financing of 211MW Project Piiparinmäki, 2019
- Counsel to Outotec in the combination of Outotec and Metso Minerals through a demerger, 2019
- Counsel to a client in a landmark precedence case regarding the status of a real estate mortgagee in bankruptcy, 2019
- Counsel to YIT in the sale of its Nordic paving and mineral aggregates businesses to Peab for EUR 280 million, 2019
- Counsel to Nordic real estate investment company NREP in financing the acquisition of the Arabia shopping centre in Helsinki and the Duo shopping centre in Tampere, 2019
- Counsel to Cramo and Adapteo on the spin-off and listing of Adapteo on Nasdaq Stockholm, 2019
- Counsel to Nordea Bank Abp in EUR 74,000,000 refinancing of Global Net Lease, Inc.'s portfolio of five commercial real estate properties located in Southern Finland, 2019
- Counsel to Glaston Corporation in its acquisition of Bystronic Glass and in the refinancing of Glaston, 2019
- Counsel to NREP in financing the acquisition of a logistics property located in Southern Finland

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and development of residential and serviced living properties located in the Helsinki metropolitan area, 2019

- Counsel to LocalTapiola Mutual Life Insurance Company on its issue of EUR 100 million capital notes, 2018
- Counsel to OP Corporate Bank plc in financing the acquisition of Seurahuone property by HYY Group from Sponda, 2018
- Counsel to Caverion in the sale of project piping & tank business and the related Ylivieska workshop, 2018
- Counsel to Vaaka Partners in its acquisition of Framery, 2018
- Counsel to Areim Fund III in an acquisition of a portfolio of eight office properties, 2018
- Counsel to YIT Oyj in the issue of EUR 100 million and EUR 150 million senior notes, 2018
- Counsel to Keskinäinen Eläkevakuutusyhtiö Ilmarinen as investor in connection with the issuance of the EUR 13,200,000 senior secured fixed rate notes by Sotkamo Silver Oy, 2018
- Counsel to Asiakastieto Group Plc in its acquisition of UC AB in Sweden, 2018
- Counsel to Altia Plc in its IPO and listing on the official list of Nasdaq Helsinki, 2018
- Counsel to Vaaka Partners in the financing for the acquisition of Framery Oy, 2018
- Counsel to Nordea Bank AB (publ), Finnish Branch in the financing for the acquisition of KotiSun Group, 2018
- Counsel to OP Yrityspankki Oyj in the financing of forest asset secured loan facilities in Finland, 2017
- Counsel to Goldman Sachs International, as mezzanine arranger, of mezzanine credit facilities provided to Blackstone in connection with its public to private acquisition of Sponda Oyj, 2017
- Counsel to Nordea Bank AB (publ) in the refinancing of Basware Oyj, 2017
- Counsel to Rapala VMC Corporation in a hybrid bond issue of EUR 25 million, 2017
- Counsel to Terveystalo in its IPO and listing on the Nasdaq Helsinki stock exchange, 2017
- Counsel to Wise Group in its combination with Sito, 2017
- Counsel to Lemminkäinen in the combination of Lemminkäinen and YIT, 2017
- Counsel to Intera in its acquisition of Wise Group, 2016
- Counsel to Hartwall Capital Oy Ab in its acquisition of SUEZ Suomi Oy, 2016
- Counsel to DevCo Partners Oy's acquisition of Vexve Oy from Partnos Oy, 2016
- Counsel to Nordea on the financing of Technopolis' expansion into Sweden, 2016
- Counsel to Powerflute Oyj in the recommended cash offer for Powerflute by Nordic Packaging and Container (Finland) Holdings Oy an affiliate of Madison Dearborn Partners, LLC. 2016
- Finnish counsel in connection with data centre operator Equinix's £2.3 billion offer for London-based rival TelecityGroup, 2016
- Counsel to Powerflute Oyj in its EUR 120 million facilities agreement, 2016
- Counsel to SoftBank in sale of its entire 72.2% stake in Supercell, 2016
- Counsel to Viking Malt Oy in its acquisition of the Danish Malting Group comprising three malt breweries in Denmark and Poland from The Carlsberg Group, 2016
- Counsel to EQT in its Acquisition of Touhula, 2016
- Counsel to Alder in its acquisition of the business of Gasmet Technologies Oy from Gasmet Technologies Oy, 2015
- Counsel to the dealers and the trustee in Fingrid Oyj's EUR 1,500,000 debt issuance programme, 2015
- Local Counsel to Sappi Limited in a bond issue of EUR 450 million, 2015

## RANKINGS

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- "Markus Bremer is a one of the best finance lawyers. While knowing the details, he has a wider perspective and a great ability to advance things. He is also great to work with due to his professional skills and down to earth attitude." Banking and Finance, Legal 500, 2024
- "Partner Markus Bremer is an excellent lawyer and nice to work with.", Banking and Finance, Legal 500, 2024
- Banking & Finance, Chambers Europe, 2024
- "He is pleasant to deal with and knows how to manage complicated situations well." Chambers Global, 2024
- "Markus Bremer is very pragmatic and solution-oriented." Chambers Global, 2024
- "One of the best finance lawyers in Finland, intelligent and creative.", IFLR1000, Financial and corporate, 2023
- "Seasoned, safe pair of hands, commercial, knows both the big and small picture.", Banking and Finance, Legal 500, 2023
- "Markus is client-focused and practical.", Banking and Finance, Chambers Global, 2023
- 'One client enthuses that "he is really one of the best in Finland," lauding his strategic advice. Another interviewee states: "He is a brilliant negotiator and is also very efficient and focuses on the issues of importance."', Banking and Finance, Chambers Global, 2022
- Clients say: "Highly professional. Good negotiation skills. Very friendly and easy to talk to.", "Strong knowledge and experience. Good quality, brilliant and diplomatic. Finds solutions and nice to work with.", IFLR1000, Financial and corporate, 2021
- "Markus Bremer has a commercial approach, he is pragmatic and understands the client's needs.", Banking and Finance, Legal 500, 2021
- 'A source describes Markus Bremer as "an excellent finance lawyer and one of the go-to in finance," while another adds that he is "the best in working out challenging cases."', Chambers Global and Chambers Europe, 2021
- "Markus Bremer is one of the leading finance lawyers in Finland.", Banking and Finance, Legal 500, 2020
- Leading individual, Banking and Finance, Legal 500, 2019-2022, 2024
- 'Markus Bremer is described by clients as "extremely solution- and business-oriented," and they appreciate his "strategic advice."', Chambers Global and Chambers Europe 2020
- "Excellent in all aspects. He has been extremely impressive in terms of how prepared he is every single time, including industry knowledge, and his firm grasp of the numerous documents at any given time. He has an extremely impressive capability of having a great overall grasp of the entire project, as well as attention to detail. His arguments are strong and he is able to hold ground where others would have to concede, and pushes our asks very skillfully. He's incredibly prepared, capable and manages projects well. Overall, incredibly impressive.", IFLR1000, 2020
- Sources describe him as "phenomenal" and "very responsive.", Chambers Global 2019
- Clients describe Markus as "one of the best in Helsinki, very friendly and constructive" and they also highlight his strengths: "Excellent work, wide experience, clever solutions, attitude." IFLR1000, 2019
- Markus is ranked as a Market leader in Banking, Capital Markets, Investment funds, Restructuring and insolvency, and Real estate finance in the 2019, 2020 and 2021 editions of IFLR1000
- Markus has "good in-depth knowledge", Banking and Finance, Legal 500, 2018
- "Sources say he is 'highly intelligent, extremely service-minded and business-oriented,' adding that 'he always takes good care of the customer and finds solutions in difficult situations.'", Banking and Finance, Chambers Global 2018 and Chambers Europe 2018
- "Markus 'goes the extra mile'", Banking and Finance, Legal 500, 2017
- Markus "receives strong feedback from a wide range of sources, who describe him as a 'very talented and effective lawyer and very customer-oriented.' Others highlight his 'ability to be calm in very difficult situations.'", Banking and Finance, Chambers Global 2017

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- In the words of one client, "he's a really good guy - one of my favourite people to work with.", Banking and Finance, Chambers Europe 2016
- Ranked in Banking & Finance, Finland, in the 2012-2019 editions of Chambers Global
- Markus is ranked as a Highly regarded lawyer in Banking & Finance, Capital Markets and Restructuring and insolvency in the 2015, 2016, 2017 and 2018 editions of IFLR1000
- "Markus Bremer handles acquisition finance, real estate finance, securitisation and restructuring. 'He is calm and analytical. He pinpoints the critical issues and looks immediately to find solutions', report clients", Banking & Finance, Chambers Global 2015 and Chambers Europe 2015
- "Markus Bremer is acknowledged by sources as an active and knowledgeable figure in the field. Interviewees state: 'He is pragmatic and aware of many areas of law so it is good to negotiate and discuss matters with him – he tries to find a solution.'", Banking & Finance, Chambers Global 2014
- "The team is described as "very diligent, very detailed"... and special praise is reserved for finance partner Markus Bremer... Bremer is praised for "finding the best solutions and presenting them in an understandable fashion"... "no need to question his recommendations how to proceed with the case"., Banking and finance, IFLR 1000, 2014
- 'Markus Bremer is well known for his work with major financial institutions.', Banking & Finance, Chambers Global 2013 and Chambers Europe 2013
- "'Multi-talented" Markus Bremer is viewed as particularly strong in restructuring finance. Sources appreciate his "proactive and constructive" advice and technical and negotiation skills. "He thinks of everything, not just financing but competition as well, and has a broad view of the issues," say respondents.', Banking & Finance, Chambers Global 2012
- "A very bright individual and good to work with", Banking, IFLR1000, 2012
- 'Markus Bremer is "easy to work with" and "deals with matters in a timely manner."', Chambers Europe 2011
- "Bremer is very energetic, young and creative," says a client about Bremer. "I think you should keep an eye on him. He is definitely up and coming.", Banking, IFLR 1000, 2010
- "'Sources single out younger partner Markus Bremer for his increasing visibility in deals.', Banking & Finance, Chambers Europe 2010
- Markus is ranked among the best lawyers in the 2013, 2014, 2015, 2016 and 2017 editions in Banking & Finance of Best Lawyers®

## EDUCATION AND PROFESSIONAL BACKGROUND

- Partner, Hannes Snellman, 2009
- Senior Associate, Hannes Snellman, 2004
- Associate, Hannes Snellman, 1999
- Master of Business Administration (Finance), Helsinki School of Economics, 1999
- Master of Laws, University of Helsinki, 1998
- Bachelor of Law, University of Kent, United Kingdom, 1997
- Authorised translator from Finnish to English

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